

#### BENTO FOR BUSINESS

# Case Study



#### Client website

www.bentoforbusiness.com

#### Campaign

Web Design | SEO | Rescue Mission

#### Type



#### **Contact Us**

375 Commack Rd., Deer Park, NY 11729



(855)969-5541



contact@designmemarketing.com



www.designmemarketing.com

# Bento For Business

Bento for Business offers control over company spending and expenses all on one innovative platform.



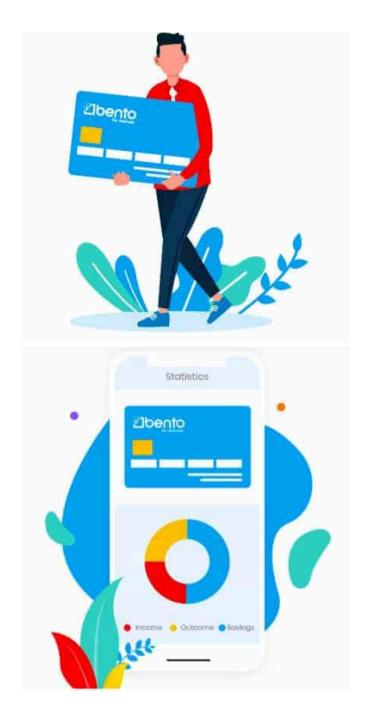
#### **The Project Overview**

When we connected with Bento, they were frustrated with a developer that had been working on a website revamp. Not only was the new look and feel not what they had envisioned, but the company they trusted put no thought to maintaining their file path and url structure. Yikes! This can be fatal to a businesses current organic rankings.

Bento for Business needed a company that would build an amazing site but also carefully transfer the the url structure. The Design ME team performed both of these tasks successfully many times before. After offering an initial consultation, Bento chose Design ME to accomplish what they had been trying to do for quite some time.

# Bento For Business

Bento for Business offers control over company spending and expenses all on one innovative platform.



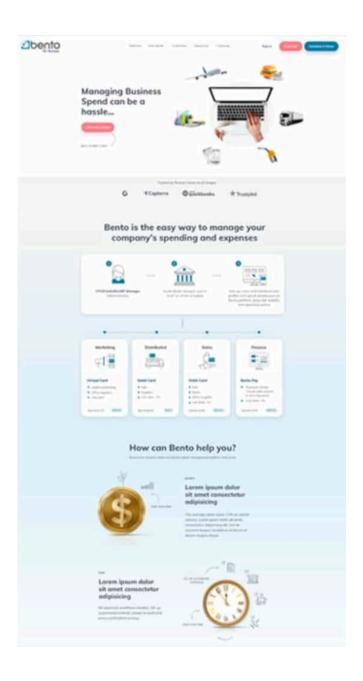
#### **The Solution**

Design ME introduced and performed the following solutions:

- ✓ Website Development UI/UX WordPress
- White Hat Search Engine Optimization
- ✓ Strategic Backlinking
- Maintain file paths for SEO integrity
- ✓ Site conversion consultation
- Integration with Pardot
- AdWords Campaign Strategy and Implementation
- Ongoing site Development and Content Creation

# Bento For Business

Bento for Business offers control over company spending and expenses all on one innovative platform.



#### **The Experience**

The Design ME team got to work. We kicked off with a detailed design session to make sure that the vision of the Bento team was clearly communicated and understood. They had been through a lot and we wanted to make sure that the experience was nothing short of amazing.

We were so happy when the initial homepage concepts were met with excitement. It was clear that the Design ME UI/UX Graphic Designers were off to a great start. With clear communication and teamwork, each page was designed and coded.

Transferring the blogs and articles took extra special care as the file paths needed to be maintained with extreme precision. This was completed with success and the site launched on time and, based on the client's feedback, the Design ME team nailed it!

The client was so happy with the results that they elected to shift all marketing efforts to our digital marketing team. To date, we have nearly doubled the companies organic traffic with on-page and off-page efforts and managing AdWords to convert more customers than ever through PPC.

#### Performance Analysis

### Organic Search Growth:



The site ranks for **7,200 organic keywords**, with **213 keywords in the top 3 positions**, significantly boosting visibility.

### **Keyword Rankings:**



Important terms like "spend management strategies" improved to 3rd position, while other high-value terms like "ghost card" and "p-card meaning" hold the #1 position.

### Domain Authority Boost:

The Domain Rating (DR) increased to 54, and URL Rating (UR) improved to 30, helping improve credibility and rankings.

#### **Branded vs. Non-Branded Traffic:**



Non-branded traffic makes up 5,600 visitors, accounting for a 17.86% increase, helping capture a broader audience beyond direct brand searches.

### Paid Search Reduction:



While paid traffic decreased to **346 visits**, SEO-driven traffic growth compensated for the reduction, improving cost-efficiency.

### Traffic Increase:



Organic traffic has grown from **3764 visitors** to **10,600 visitors**, contributing to **\$24,000** in estimated traffic value, demonstrating strong lead potential.

#### Backlink Expansion:



The site now has **4,900 backlinks** and **2,000 referring domains**, with **446 new referring domains added** in the last year, strengthening domain authority.

### **SERP Features & Click- Through Rate (CTR):**



The site appears in **590+ featured snippets and organic search results,** increasing CTR and brand exposure.

### Traffic Stability:



Despite fluctuations in paid search, organic traffic has remained stable, with **9,000 organic visits,** showing long-term SEO success.

### Major Increase in Completed Applications:



The biggest win—Bento for Business went from 8-10 completed applications per week to 30-40, directly achieving their main goal and dramatically improving customer acquisition.

**Contact Us** 



(855)969-5541









#### Performance Analysis

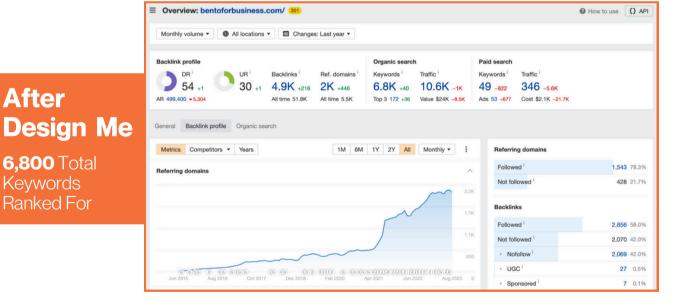


## **Ranking**

**After** 

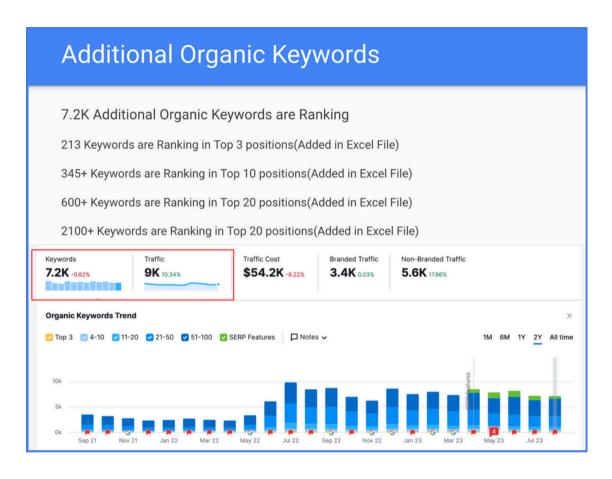
Keywords

**Keyword** 



# 584% INCREASE!







Look At These Results!

#### LEADS LEADS LEADS!

**Contact Us** 





### READY TO COLLABORATE? GET IN TOUCH







